

BREAKTHROUGH VIRTUAL PROGRAMMES

HELPING YOU PIVOT YOUR BUSINESS INTO THE NEW FUTURE WITH CLARITY AND CONFIDENCE



CLIENT TESTIMONIALS

"Any Transformation Programme must be driven by new skills and behaviours. The Breakthrough Programme really gets the organisation to examine what is required and draws out the inspiration and energy of the team. It is truly inspirational and unlocks the potential from within."

Chris Martin CEO, Musgrave

"Breakthrough is the Programme to take you to the future you want for yourself. I have already used it four times in four different companies and, combined with our business programmes, it has enabled our teams to create close to \$20 billion dollars of shareholder value."

Pierre Laubies CEO, JDE

"Breakthrough is our strategic partner in bringing to life and installing the Wrigley strategic plan through new Tools and new understandings, and creating a powerful unity throughout the Wrigley world. I don't believe any other process could have brought us to where we are today."

Bill Wrigley CEO, Wrigley

ENTERING A NEW WORLD: CHALLENGE OR OPPORTUNITY?

We've entered a new world of challenge or opportunity. Now more than ever, we have to organise our time, our priorities and our lives.

Breakthrough Global has 30 years experience of guiding organisations to growth and out of stagnation or decline. We know that times of uncertainty demand new ways of working and confident leadership. We are committed to guiding organisations and individuals through the mental, physical and behavioural shifts necessary to adapt to transforming routines, adopt new habits, and become more innovative and more productive.

Our Virtual Programmes provide solutions to the inefficiencies and added stresses of remote working and allow organisations to continue to safely benefit from the Breakthrough Tools and guidance in times of physical distancing.

Any of our Programmes can be tailored based on your outcomes and we will work closely with you to identify your current challenges and immediate priorities.

1. BREAKTHROUGH TEAM FACILITATION

Purpose

Ensure against an atrophying team culture due to geographical disbursement. To raise the effectiveness within teams and deliver on defined outcomes. The Breakthrough Facilitator will guide teams through all three phases of outcomes, delivery and de-briefing.

Outcomes

- Actively shape your culture so that you are working at high performance
- Build a balanced meeting structure that ensures time is managed as a precious resource while also building team spirit
- Define key outcomes and priorities
- Raise alignment and encourage over-communication
- Keep the whole team engaged and accountable
- Identify gaps between the vision and current resources
- Implement Breakthrough Tools to heighten effectiveness and performance

- Bespoke meeting facilitation for teams of up to 15 people
- The meetings are made up of three 60-minute sessions, plus one outcomes and one debrief session
- Team outcomes session at the start of the meeting to define the key objectives and actions to come out of the meeting
- Team de-briefing session at the end of the meeting to highlight the key outcomes, provide honest feedback and raise accountability
- Optional use of Insights Discovery or MBTI personality testing to raise individual and collective awareness of your strengths and weaknesses

2. BREAKTHROUGH LIVE WORKSHOPS

Purpose

Deliver Breakthrough Tools, content, tips and ideas to boost team and individual performance, tailored to the impact of the current global crisis. Boost morale, insights, inspiration and intentionality across teams and organisations.

Outcomes

- Quickly and effectively embed a Common Language and Breakthrough Behaviours across the organisation
- Boost engagement and energy within individuals and teams
- Provide tangible Breakthrough Tools that can be immediately implemented in the business – at scale and pace
- Create new mindsets and agile ways of working
- Generate a renewed sense of purpose, ownership and direction

Delivery

- 45-minute workshops for larger teams plus an additional 15 minutes for Q&A
- Time-efficient and tailored to your outcomes
- We will work with you to determine which Breakthrough Tools will have the greatest impact for your associates

Suggested workshops:

- Busy vs. Effective: Why too many priorities How to lead through crisis and are damaging your decision-making and wasting your time
 - uncertainty
- How to manage mental health, stress levels and resilience during COVID-19
- How to harness uncertainty and fear and turn them into creativity and possibilities for your future
- How to be Full-On at work and at home, when you are always at home
- Living in the Danger Zone: How to avoid the flip flop from Comfort Zone to Danger Zone and manage your COVID-19
- Mindset Matters: How your mindset determines your results
- Emotional Mastery: Do you manage your emotions or do they manage you?
- Cultivating Empathetic Leadership
- Mastering virtual meetings

3. 360° ACTIONABLE BREAKTHROUGH LEADERSHIP ASSESSMENT

Purpose

In-depth assessments for leaders to discover the hidden obstacles preventing themselves and their team from reaching their full potential.

Outcomes

- Dig deep to reveal hidden strengths, weaknesses, and obstacles within the leadership team
- Discover hidden obstacles that prevent excelling to the next level
- Eliminate blind spots, problem areas and obstacles within the leadership team
- Develop a tangible action plan to address opportunities for growth
- Receive a comprehensive analysis report detailing problem areas

- A programme in which the leader nominates up to 8 executives for in-depth, confidential interviews about them
- An analysis and summary report will be produced with the general themes and findings with specific actionable items for each team member (respecting the confidentiality of each person being interviewed)
- The best way to benefit from this assessment is in conjunction with the Breakthrough Leadership Coaching Programme

4. BREAKTHROUGH LEADERSHIP COACHING PROGRAMME

Purpose

Breakthrough's 1-2-1 Leadership Coaching Programme equips executives and senior management with the Tools it takes to show up as a leader in times of crises and uncertainty.

Outcomes

- Lead through crisis, change and transformation
- Become more Intentional and determined, with Full-On energy and a powerful relationship with time
- Develop clarity and focus by visualising the future and defining success
- Increase impact on the culture and the business particularly in terms of behaviour, values and accountability
- Re-enter into an uncertain future with a new strategy, renewed energy and confidence
- Deliver business results by working on real-time business and people issues
- Receive honest and constructive feedback after each session to build self awareness, personal growth, accountability and resilience

- 6 x 60-minute coaching with an additional 30-minute session to allow for self-reflection and coach's feedback
- We recommend that these sessions take place over three months, at a two-week cadence. However, if the current crisis is saturating your time, we can spread the sessions over a longer time frame of no longer than six months.
- Optional use of Insights Discovery or MBTI personality testing to raise individual awareness of your strengths and weaknesses

5. LIVE STREAM BREAKTHROUGH TOOLS PROGRAMME

Purpose

A virtual experience aimed at replicating a Breakthrough Tools Programme. Covering all of the Core Breakthrough Tools in an intensive live stream to enrol a large number of associates in the Breakthrough Mindset, language, behaviour and ways of working.

Outcomes

- Deliver the 8 Core Breakthrough Tools within the organisation
- Provide the space for your associates to work 'ON' the business and themselves
- Build your consistent business culture, raise awareness and performance and generate opportunities for success
- Inject energy and unleash powerful shifts in mindset and momentum to deliver on defined outcomes
- Build an aligned vision for the future and work across teams to break down silos, creating stronger communication pathways

- 8-hour Tools Programme chunked over two days for up to 100 people
- Because this Programme does not work on activating your strategy, Tools
 Programmes can be run with associates at any level

6. BREAKTHROUGH DIGITAL EXPERIENCE

Purpose

Provide everyday, tangible, bite-sized Breakthrough content as part of a digital and virtual Breakthrough and team community.

Outcomes

- Keep associates on the right trajectory for business results by allowing them to share knowledge and insights quickly and easily
- Embed the Breakthrough Mindset in a practical and intuitive way
- Give real world application to the Tools and methodologies through interactive content
- Create a community of engaged individuals who share, support, and learn with each other by enabling collaborative conversations
- Increase self-awareness and ownership through regular check-ins and selfreflection exercises

Delivery

 The Breakthrough Digital Experience is a communication, learning and collaboration platform, also available as an IOS and Android app. Our platform supports workplace productivity and personal development via Breakthrough's methodology.





Which of our Virtual Programmes speak to you?

We are happy to help you identify your challenges and explore how we can best work together.

Connect with us at partnerships@breakthroughglobal.com and our Outcomes Team will be in touch.